

----- Original message -----

From: Nick Brumm <[nick@nextlight.com](mailto:nick@nextlight.com)>

Date: 8/10/22 5:47 PM (GMT-05:00)

To: Jeff Katz <[jkatz@bestlighting.net](mailto:jkatz@bestlighting.net)>, George Jue <[gjue@bestlighting.net](mailto:gjue@bestlighting.net)>

Subject: NextLight cooperation

**"EXTERNAL COMMUNICATION"**

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Jeff/George,

Thank you both for taking my calls this week and trying to work towards a future where we can cooperate and succeed in the horticulture lighting market. As you know, the market has changed and the tactics that I used to build NextLight are no longer applicable. This is not the first time I have encountered a drastic shift in the market and it will not be the last. The only way to achieve success in this market is to have a strong financial standing, solid manufacturing, and a deep understanding of cannabis culture. I have a deep understanding of cannabis culture as I have been deeply involved in the culture for over 30 years. I can help you achieve the success you are looking for in the horticulture space.

I need the following:

Products to sell

A partner that will work with me through the new product development cycle

Access to parts and warranty coverage to maintain the NextLight brand

I will provide the following:

Revenue by selling your current products

Critique of your current products and marketing practices

Partnership in the development of future CABA/Best Lighting products

I think the next step is for the 3 of us to get together and discuss what makes the most sense for us to move forward. With Best Lighting, CABA, and NextLight working together we can make money. As I told each of you I no longer have any inventory, employees, or a building and I am quickly moving towards a future that will have nothing to do with the lighting market. Time is short and I would like to start the conversation now.

Thanks,

Nick Brumm

NextLight

[nick@nextlight.com](mailto:nick@nextlight.com)

**EXHIBIT A**

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**EXHIBIT A**